The background of the entire page is a complex, abstract pattern of blue circles and lines. The circles vary in size and opacity, creating a sense of depth and movement. The lines are thin and connect the circles, forming a network-like structure. The overall color palette is various shades of blue, from light to dark, set against a white background.

B I O T E C H P R I M E R  
COURSE SNAPSHOT

**Drug Development**

## ■ About Biotech Primer ..... 3

## ■ Drug Development

### LIVE MASTER COURSES

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### RECORDED MASTER COURSES

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### ON-DEMAND, SHORT CLASSES

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**Drug Discovery of Small Molecule Drugs** 55-minute online class ..... 17

**Drug Discovery of Biologics** 45-minute online class ..... 18

**Preclinical Development for Non-Scientists** 55-minute online class ..... 19

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**Clinical Development 101: General Principles** 55-minute online class ..... 23

**Clinical Development 201: Phase I** 50-minute online class ..... 24

**Clinical Development 301: Phase II/III** 55-minute online class ..... 25

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### For more information contact

Stacey Hawkins

Stacey@BiotechPrimer.com

Class registration @ [BiotechPrimer.com](https://www.biotechprimer.com)

## ■ ABOUT US

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**Biotech Primer Inc.** develops and delivers training to help professionals understand the science, business, and regulatory processes essential to the biotechnology, pharmaceutical, molecular diagnostics and medical device industries. Our industry experts continuously create, update and deliver the most engaging instruction anywhere. We have the experience and expertise needed to prepare companies to make strategic business decisions, navigate important regulatory hurdles, and move healthcare products from the bench to the bedside. To accomplish these goals, we offer a diverse range of learning opportunities, ensuring participants retain and put into practice what they learn.

- Integrate your science and business operations
- Bring in-depth knowledge to your sales force
- Help your team converse more effectively with industry clients, colleagues, and scientists
- Enable your entire staff to recognize new opportunities

## OUR SUBJECT EXPERTISE

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- Biotechnology for Non-Scientists
- Drug Development
- Drug Manufacturing
- Business of Biotech
- Molecular Diagnostics
- Medical Devices

## OUR DELIVERY PLATFORMS

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Our training is offered using multiple platforms to better fit your learning preferences and scheduling constraints

- **Live Customized Courses** Tailored training delivered to organizations worldwide live online or live onsite. You can modify the master course agendas to meet your specific learning needs.
- **Live Master Courses** Prescheduled courses for individuals or schedule a master course for your organization.
- **Recorded Master Courses** Offers the same content, exercises and workbook as the live master course, with the ability to take the course on-demand, online when your schedule permits.

- **On-Demand, Short Classes** Short interactive classes for individuals or bulk purchased for organizations.
  - Class transcripts and subtitles available in 9 languages including English, Japanese, Chinese, Spanish, French, French Canadian, Hindi, Arabic, and Russian.
  - Certificate available upon successful class completion.
  - Ability to upload certificate to your LinkedIn education profile.
  - Two corporate account options available for on-demand, short classes
    - **Enterprise:** Manage your own company account with our Learning Management System (LMS). Assign classes and view individual's progress. Enterprise is intuitive and easy-to-manage. No extra cost.
    - **LTI Bridge:** Connect your organizations LMS to Biotech Primer's LMS. Participants log into their company's LMS and take our classes. Integration costs apply.

## OUR PRICING

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- **Live Customized Courses** The cost of tailored training depends on content, length of course, and number of participants. Discounts given to multiple classes purchased within one year.
- **Live Master Courses** Prescheduled two-day courses for individuals range from \$1495-\$1695 US.
- **Recorded Master Courses** These courses are 3-12 hours in length and cost \$895 US. Participants are given three months to complete each course.
- **On-Demand, Short Classes** Each class is \$150 US. BIO members receive special pricing of \$120 US per class. Participants are given two weeks to complete the class.

Bulk discount pricing:

Number of total classes	Discount per class	Price per class
10-20*	25%	\$112
21-100	30%	\$105
101-250	40%	\$90
251-500	50%	\$75
500 and up	70%	\$45

*\*For BIO member companies only*

## OUR COURSE LEVELS

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- **Level 1: Foundational** For non-scientists new to biopharma and for those who need a refresher on the fundamental science driving the healthcare industry.
- **Level 2: General** For individuals who possess a general understanding of science basics.
- **Level 3: Advanced** For individuals who have a good grasp of the science.

## OUR PUBLICATIONS

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- **The Biotech Primer One: The Science Driving Biopharma Explained**  
Learn the basic science driving the biopharma industry in this fully illustrated 120-page book.
- **The Biotech Primer Two: Next Generation Therapies Explained**  
Learn how vaccines, therapeutic antibodies, cell therapy, gene therapy, and RNA therapeutics mitigate disease in this easy-to-read 170-page book. Books available for purchase on Amazon.
- **The WEEKLY**  
White papers that explain the science behind the headlines.

## OUR INSTRUCTORS

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Biotech Primer instructors offer extensive industry experience. By drawing on their various backgrounds, these seasoned professionals are well-informed on the real-world situations you face. They have developed drugs, diagnostics, and medical devices for companies ranging from multinational corporations to start-ups.

Biotech Primer courses are on point, thorough and taught by one dedicated industry educator, not a patchwork of invited academic lecturers.

You can expect:

- Limited class size so all your questions are answered
- Hands-on labs, thought-provoking case studies, and dynamic discussions so you practice what you learn
- Industry war stories to help you avoid lessons hard learned by others

LIVE MASTER COURSE | LEVEL ONE

SUGGESTED PREREQUISITE: NONE

## ■ Drug Discovery for the Scientist

### OVERVIEW

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**Drug Discovery for the Scientist** is a one-day, intensive course specifically designed for scientists who need to understand the drug discovery process better. In this course, you will learn how to apply a risk assessment and use multi-disciplinary approaches with considerations for how best to get medicine to patients. Learn from an industry expert what it takes to validate targets and screen molecules to select a lead candidate to inform an investigational new drug (IND) or clinical trial application (CTA).

#### Five Takeaways:

1. Fluency in drug discovery process including major milestones.
2. Selection of pharmacologically relevant targets.
3. Criteria to eliminate candidates.
4. Key development considerations for antibodies, cell and gene therapies.
5. Required regulatory studies and data to enable an IND or CTA.



## AGENDA

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### **Target Validation** 45 minutes

Drug development process overview  
Stage gates  
Survey of druggable and undruggable targets  
Target ID, selection, key considerations  
Target platforms and libraries

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### **Break** 15 minutes

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### **Lead Optimization** 75 minutes

How to prioritize leads  
High-throughput screening techniques  
How to eliminate candidates  
Affinity maturation, antibody diversity  
IgG subtype, alternate formats

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### **Packet Insert Activity** 15 minutes

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### **Cell-Based Therapy** 30 minutes

Screening systems: in silico, in vivo, in vitro  
Identifying potential safety issues

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### **Lunch** 45 minutes

### **Safety: Off-Target Screening** 30 minutes

Screening systems: in silico, in vivo, in vitro  
Identifying potential safety issues

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### **Break** 15 minutes

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### **Analytical and Bioanalytical Assays**

30 minutes  
Assay development  
Assay validation  
Supporting cGMPs and GLP

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### **Enabling Clinical Trials** 45 minutes

Quality  
Pharmacology  
Pharmacokinetics  
Toxicology  
Required studies/data to enable IND/CTA

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### **Wrap-Up** 15 minutes



LIVE MASTER COURSE | LEVEL ONE

SUGGESTED PREREQUISITE: NONE

# ■ Preclinical Development for the Scientist

## OVERVIEW

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**Preclinical Development for the Scientist** is a one-day, fast-paced course specifically designed for scientists who need to better understand the regulatory requirements of preclinical development. Learn from an industry expert the approaches and criteria used to support a development candidate's nomination for an IND or CTA to enable first-in-human studies.

### Five Takeaways:

1. Fluency in preclinical/nonclinical development including required milestones.
2. Typical approaches and criteria used to support development candidate nominations for first-in-human trials.
3. Species selection and use of animal pharmacokinetics in describing the expose-response relationships.
4. Importance of toxicology in selecting compounds and establishing safety.
5. Estimating safe starting dose levels for clinical trials.



## AGENDA

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### **CMC** 45 minutes

Upstream and downstream bulk processing  
Cell line and cell bank development  
Formulation, fill, and finish  
Stability and analytical testing of protein products

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### **Pharmacology** 60 minutes

Required data including publications  
Binding, potency, receptor occupancy  
Efficacy improvement  
Qualitative and quantitative endpoints  
In vitro and in vivo models

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### **Break** 15 minutes

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### **Pharmacokinetics** 30 minutes

Absorption, distribution, metabolism, elimination  
PK/PD, exposure-response relationships  
Noncompartmental analysis, AUC, Cmax

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### **Toxicology** 45 minutes

Criteria to support candidate nomination  
Dose level selection, routes of administration  
Species selection, therapeutic margins  
Defining adverse effects  
Estimating safe starting dose levels

### **Lunch** 45 minutes

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### **Non-Clinical Development Considerations in Pre-IND/IND** 45 minutes

Quality  
Pharmacology, pharmacokinetics, and toxicology  
Required regulatory studies/data to enable IND/CTA

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### **Break** 15 minutes

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### **Integrated Development** 45 minutes

Packaging CMC/nonclinical/clinical data for IND

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### **IND Requirements** 30 minutes

IND components  
Common technical document format  
Regulatory process

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### **Wrap-Up** 15 minutes





LIVE MASTER COURSE | LEVEL ONE

SUGGESTED PREREQUISITE: NONE

## ■ Drug Development Immersion

### OVERVIEW

**Drug Development Immersion** is a two-day, interactive course that explores the regulatory, commercial, and scientific factors needed to bring a drug successfully to market. The discussion features both small molecule drugs and biologics. Our instructors illustrate the corporate decision-making process with personal accounts, giving participants unique strategic development insights. Learn from an industry expert what it takes to get a molecule from the bench into the marketplace.

Drug Development Immersion was developed for the non-science professional who works within or services the biopharma industry and needs to become familiar with the preclinical and clinical development process.

#### Five Takeaways:

1. Fluency in essential terminology and acronyms used in clinical development.
2. An in-depth look at the FDA and EMA regulatory process and sponsor interactions.
3. Criteria for preclinical studies to support first-in-human clinical trials.
4. Rationale, special considerations, and study design for both traditional and non-traditional clinical trial phases.
5. Understanding of the launch process, lifecycle management, and post-approval drug safety monitoring.



## AGENDA

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### DAY ONE

**Introductions** 15 minutes

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**Setting the Stage** 75 minutes

Small and large molecule drug characteristics  
Desirable drug characteristics  
Agonist and antagonist drugs  
Route of administration based on drug type  
Traditional drug development pathway  
Gene and cell therapy development pathway  
Drug development metrics  
Chances of success, timelines, and costs

---

**Break** 15 minutes

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**The Business of Drug Development**

75 minutes

Integrated drug development process  
Stage gates: go/no go decisions  
Target product profile  
Draft label  
*Activity: Understanding the Draft Label*  
US patents and market exclusivity

---

**Lunch** 45 minutes

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**The Regulatory Process** 75 minutes

Regulatory agencies and compliance  
worldwide  
PDUFA, GDUFA, BsUFA  
Generics and biosimilars approval pathways  
FDA/sponsor meeting timeline  
FDA expedited programs  
Voucher system  
FDA and EMA orphan drug designation  
EMA user fees and review times  
EMA expedited reviews and designations  
FDA and EMA approval process  
Regulatory compliance

**Break** 15 minutes

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**Preclinical Development** 60 minutes

Preclinical development pre-IND/CTA  
Preclinical data objectives  
Safety testing terms  
Nonclinical studies  
Toxicology, pharmacology, pharmacokinetics  
IND/CTA filings  
Authorization to proceed to clinical trials

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**Wrap-Up** 15 minutes



## DAY TWO

### **The Players: Who is involved?** 45 minutes

Subjects, sponsors, investigators  
Ethics committees/investigational review board  
Informed consent  
Contract research organizations  
Patient advocacy groups  
Data monitoring committees (DMC)  
How DMC impacts clinical trials

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### **General Principles: Ethics and Risk**

45 minutes  
Risk assessment and management  
Bias and data integrity  
Controlling bias: blinding and randomization

---

### **Break** 15 minutes

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### **Conduct of Clinical Trials** 60 minutes

Clinical research purpose  
Introduction to study design elements  
Endpoints  
Inclusion/exclusion criteria  
Placebos and control groups  
Adverse events and safety reports  
Clinical trial documentation  
Data management and trial master files

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### **Clinical Development Phase I** 45 minutes

Purpose of Phase I  
Design and conduct of Phase I  
Selection of dose: MAD and SAD  
Phase IA and IB  
Bioequivalence trials  
Combined Phase I/II studies  
Combining Phase I/II trials

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### **Lunch** 45 minutes

### **Clinical Development Phase II** 45 minutes

Purpose of Phase II  
Phase IIA and IIB  
Randomized control trials  
Statistical considerations  
Null hypothesis, P value, type 1 and 2 errors  
*Activity: Introduction to Clinical Statistics*

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### **Clinical Development Phase III** 45 minutes

Purpose of Phase III  
Phase IIIB  
Trial designs: parallel, crossover, adaptive  
Database cleaning, lock and unblinding  
Regulatory application submittal

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### **Clinical Development Phase IV** 30 minutes

Real-world evidence initiatives  
Launch and lifecycle management  
Drug safety and pharmacovigilance

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### **Wrap-Up** 15 minutes



# ■ Drug Development Immersion

## OVERVIEW

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*This is the recorded Drug Development Immersion course with the same content, interactive exercises, and course materials that are given in the live version. You have 3 months to view this course.*

**Drug Development Immersion** is a nine-hour, interactive course that explores the regulatory, commercial, and scientific factors that enable a drug to be successfully brought to market. Discussion features both small molecule drugs and biologics. Our instructors illustrate the corporate decision-making process with personal accounts, giving participants unique insight into strategic development. Learn from an industry expert what it takes to get a molecule from the bench into the marketplace.

Drug Development Immersion was developed for the non-science professional who works within or services the biopharma industry and needs to become familiar with the preclinical and clinical development process.

### Five takeaways

1. Fluency in essential terminology and acronyms used in clinical development.
2. In-depth look at the FDA and EMA regulatory process and sponsor interactions.
3. Criteria for preclinical studies to support first in human clinical trials.
4. Rationale, special considerations, and study design for both traditional and non-traditional clinical trial phases.
5. Understanding of the launch process, lifecycle management, and post-approval drug safety monitoring.



## AGENDA

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### WEEK ONE

#### **Setting the Stage** 95 minutes

Small and large molecule drug characteristics  
Desirable drug characteristics  
Agonist and antagonist drugs  
Route of administration based on drug type  
Traditional drug development pathway  
Gene and cell therapy development pathway  
Drug development metrics  
Chances of success, timelines, and costs

---

### WEEK TWO

#### **The Business of Drug Development**

25 minutes

Integrated drug development process  
Stage gates: go/no go decisions  
Target product profile  
Draft label  
*Activity: Draft Label*  
US patents and market exclusivity

---

### WEEK THREE

#### **The Players: Who is Involved** 40 minutes

Subjects, sponsors, investigators  
Ethics committees/investigational review board  
Informed consent  
Contract research organizations  
Patient advocacy groups  
Data monitoring committees (DMC)  
How DMC impacts clinical trials

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### WEEK FOUR

#### **General Principles: Ethics and Risk**

25 minutes

Risk assessment and management  
Bias and data integrity  
Controlling bias: blinding and randomization

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### WEEK FIVE

#### **The Regulatory Process** 80 minutes

Regulatory agencies and compliance worldwide  
PDUFA, GDUFA, BsUFA  
Generics and biosimilars approval pathways  
FDA/sponsor meeting timeline  
FDA expedited programs  
Voucher system  
FDA and EMA orphan drug designation  
EMA user fees and review times  
EMA expedited reviews and designations  
FDA and EMA approval process  
Regulatory Compliance

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### WEEK SIX

#### **Preclinical Development** 80 minutes

Preclinical development pre-IND/CTA  
Preclinical data objectives  
Safety testing terms  
Nonclinical studies  
Toxicology, pharmacology, pharmacokinetics  
IND/CTA filings  
Authorization to proceed to clinical trials

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### WEEK SEVEN

#### **Conduct of Clinical Trials** 75 minutes

Clinical research purpose  
Introduction to study design elements  
Endpoints  
Inclusion/exclusion criteria  
Placebos and control groups  
Adverse events and safety reports  
Clinical trial documentation  
Data management and trial master files



## WEEK EIGHT

### Clinical Development Phase I

30 minutes

Purpose of Phase I

Design and conduct of Phase I

Selection of dose: MAD and SAD

Phase IA and IB

Bioequivalence trials

Combined Phase I/II studies

Combining Phase I/II trials

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## WEEK NINE

### Clinical Development Phase II

25 minutes

Purpose of Phase II

Phase IIA and IIB

Randomized control trials

Statistical considerations

Null hypothesis, P value, type 1 and 2 errors

*Activity: Introduction to Clinical Statistics*

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## WEEK TEN

### Clinical Development Phase III

50 minutes

Purpose of Phase III

Phase IIIB

Trial designs: parallel, crossover, adaptive

Database cleaning, lock, and unblinding

Regulatory application submittal

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## WEEK ELEVEN

### Clinical Development Phase IV

15 minutes

Real-world evidence initiatives

Launch and lifecycle management

Drug safety and pharmacovigilance

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**Course Evaluation** 20 minutes



# ■ The Regulatory Process for Drug Approval

## OVERVIEW

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**The Regulatory Process for Drug Approval** summarizes the regulatory bodies involved in approving both small molecule drugs and biologics. Understand the application process involved in moving a drug candidate from preclinical studies in animals to human clinical studies, to final approval allowing for the marketing and sale of a drug product. Learn how a drug candidate approval can be expedited so life-saving medicines can get to patients faster. Familiarize yourself with the US Prescription Drug User Fee Act (PDUFA) which governs it all. The Regulatory Process for Drug Approval gives an overview of all regulatory considerations a drug manufacturer should consider as it seeks to prove its drug is safe and effective.

### Five Takeaways:

1. Discuss the components and timing of an Investigational New Drug (IND) application for the United States and a Clinical Trials Application (CTA) for the European Union.
2. Explain the purpose of the Prescription Drug User Fee Act of 1992 (PDUFA) and how it is a win/win for drug manufacturers, the FDA, and patients.
3. Understand the criteria of various expedited drug approval pathways and discuss how these designations effect the timing of the regulatory process.
4. Describe the process of filing for a New Drug Application (NDA) or Biologics License Application (BLA) in the United States and the Marketing Authorisation Application (MAA) in the European Union.
5. Compare and contrast generics and biosimilar approval pathways.

## AGENDA

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### Introduction to the Regulatory Process

- Organization and mission of the FDA and EMA
- Global harmonization drug testing requirements

### IND/CTA Filing

- IND applications and CTA
- Types and timing of IND filing

### User Fee Programs

- PDUFA in conjunction with drug manufacturers, the FDA, and patients
- FDA and EMA interactions with industry

### Orphan Drugs and Expedited Pathways

- Criteria for speeding up drug reviews
- Pathways employed by the EMA

### Market Approval

- NDA and BLA in the US and lists the different
- Paths to approval in the EU
- Generics and biosimilars approval pathways

# ■ Drug Discovery of Small Molecule Drugs

## OVERVIEW

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**Drug Discovery of Small Molecule Drugs** explains the steps involved in discovering new therapeutics. This process includes early screening for targets, target validation, lead optimization, and determining when a target should be transitioned from discovery to development. Learn how new small molecule drugs are discovered and optimized before being tested in preclinical and clinical trials.

### Five Takeaways:

1. In-depth knowledge of the drug discovery process.
2. Survey of typical discovery platforms.
3. Understanding of how to identify and validate a drug target.
4. Performance of lead optimization activities.
5. Criteria for the advancement of development candidates.

## AGENDA

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### Overview

- Steps in drug discovery
- Screening considerations
- Bringing a new therapeutic to market

### Early Screening

- Drug discovery platforms
- Target identification processes
- High throughput screening

### Target Validation

- Target validation processes
- Target selection

### Lead Optimization Criteria

- Screening strategies and pathways
- Lead optimization
- Drug design methods and approaches

### Discovery to Development Transition Criteria

- In silico, in vitro, and in vivo data criteria
- Safety and efficacy



# ■ Drug Discovery of Biologics

## OVERVIEW

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**Drug Discovery of Biologics** explains the steps involved in discovering new biologics, with a special focus on therapeutic antibodies. Learn the criteria researchers use for early target screening, selection, validation, optimization, and determining when a drug target should be transitioned from discovery to development. Bonus content includes information on antibody diversity, affinity maturation, and key CMC challenges and how to overcome them.

### Five Takeaways:

1. List the steps of discovery and lead optimization for biologics.
2. Explain target ID and selection considerations.
3. Explain how affinity maturation is tied to pharmaceutical liabilities.
4. Describe antibody diversity, IgG subtypes, and alternative formats.
5. Discuss the typical criteria for the advancement of development candidates.

## AGENDA

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### Overview

- Drug discovery, development, and commercialization process
- Activities, costs and timing

### Early Selection, Target ID, and IgG Subtypes

- Small and large molecule drug comparison
- Antibody production, selection, and humanization
- Target identification processes
- Antibody screening considerations

### Affinity Maturation and Pharmaceutical Liabilities

- Structure based affinity maturation
- CMC liabilities in antibodies

### Antibody Diversity and Alternative Formats

- Antibody therapeutic classes
- Immune checkpoint inhibitors
- Antibody classes in R&D

### Discovery to Development and Transition Criteria

- Targeted decision making data analysis
- Transition criteria for biologic development candidates



# ■ Preclinical Development For Non-Scientists

## OVERVIEW

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**Preclinical Development** focuses on both small and large molecule drug safety assessments and regulatory requirements. This course also explains how clinical starting dose levels are estimated. Learn what preclinical criteria are needed to support first-in-human clinical trials.

### Five Takeaways:

1. In-depth knowledge of the preclinical development process.
2. State the key data generated during pharmacology studies and why those data are collected.
3. Ability to estimate clinical starting dose levels by interpreting preclinical pharmacology and toxicology results.
4. Integration of preclinical data into the Common Technical Document.
5. Fluency of criteria necessary to support first-in-human clinical trials.

## AGENDA

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### The Big Picture

- Development timing and costs
- In silico, In vitro, in vivo studies
- Safety and efficacy endpoints
- Preclinical short term studies
- Animal models

### Pharmacology

- Pharmacology defined
- Pharmacology: antagonists and agonist drugs
- Pharmacology measurements
- Binding assay
- Potency assay
- Dose-response curves
- Receptor occupancy assay
- Efficacy assay

### Pharmacokinetics and Pharmacodynamics

- Pharmacokinetics explained
- Measuring pharmacokinetics
- Pharmacokinetics: absorption
- Pharmacokinetics: metabolism
- Measuring pharmacodynamics
- Regulatory requirements
- GXP compliance
- Bioanalytical assay: small/large molecule drugs
- Validation timeline

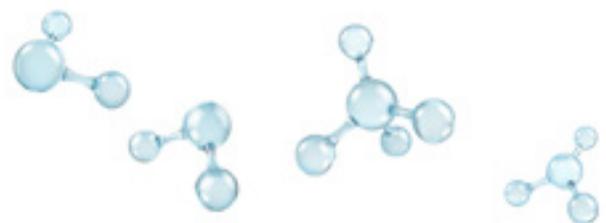


## Toxicology

- Preclinical design schedule
- Dose level selection
- Routes of exposure and formulation
- Species selection and three R's
- Concordance of animal and human toxicities
- Survey of main toxicology studies
- Therapeutic margin and adverse events
- Toxicology study data and its interpretation

## Preclinical IND/CTA

- Common technical document
- IND and CTA filings
- Types of INDs
- FDA animal rule
- Interpretation



# ■ Preclinical Development For Scientists

## OVERVIEW

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**Preclinical Development for Scientists** focuses on the FDA-required testing and safety assessments to gain IND approval. Real-world examples are used to explain how clinical starting dose levels are estimated based on dose-response curve results from pharmacology and toxicology studies. Real-world examples are used to explain how, based on animal studies, clinical starting dose levels are estimated. This course is for scientists with a strong molecular biology background.

### Five Takeaways:

1. In-depth knowledge of the preclinical development process.
2. Fluency of FDA criteria necessary to support first-in-human clinical trials.
3. Ability to estimate clinical starting dose levels by interpreting preclinical dose-response curve results.
4. List of required assays, their purposes, and their criteria to move the candidate drug onto clinical trials.
5. Knowledge to integrate preclinical data into the Common Technical Document for an IND submittal.

## AGENDA

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### Overview

- Drug development metrics: chances of success, timelines, and costs
- Preclinical development overview
- Investigational new drug (IND)
- Clinical trial application (CTA)
- Pre-IND: pharmacology, pharmacokinetics, toxicology

### Pharmacology

- Pharmacology defined
- Binding assay: Law of Mass Action
  - Equilibrium dissociation ( $K_d$ )
  - Association /affinity ( $K_a$ ) constants
- Potency assay: dose-response curves
- Efficacy assay: full, partial, inverse agonist and antagonist drugs
- Antagonist drug mechanism of action
- Agonist drug mechanism of action
- Product design: ROA, acute vs chronic, dose, container
- Animal model challenges

### Pharmacokinetics

- Pharmacokinetics defined
- ADME
- Regulatory agencies
- GXP compliance: GLP, GMP, GCP
- Bioanalytical assay: API concentration
- Bioanalytical assay workflow and timeline
- Validation and qualification criteria
- Pharmacokinetics and pharmacodynamics measurements

### Toxicology

- Animal model/species selection
- Animal research: replace, reduce, refine
- Concordance of animal and human toxicities
- Differences between animals and humans: subjects, doses, diagnostic procedures
- Preclinical testing: mutagenicity, hERG, acute/chronic toxicity, safety pharmacology, PK, PD, ADME, DART, carcinogenicity testing
- Therapeutic margin
- Adverse effects
- Example: 1 month rat study analysis

### Nonclinical IND/CTA

- Filing IND/CTA
- Common technical document
- Module 2 summaries
- Module 4 reports
- FDA's animal rule



# ■ Clinical Development 101: General Principles

## OVERVIEW

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**Clinical Development 101: General Principles** sets the stage for the entire clinical development process. The general principles discussed include who conducts trials and their roles; how clinical trials are designed to reduce bias; why Good Clinical Practices help manage risk. Clinical Development 101 provides the foundational knowledge needed to understand the Clinical Trial Phases I-IV.

### Five Takeaways:

1. Ability to explain the purpose of each clinical trial phase and list its milestone.
2. Familiarity with individuals and groups conducting a clinical trial and their roles.
3. Fluency in drug development concepts such as control groups, bias, blinding, randomization, and endpoints.
4. Knowledge of the study design criteria to reduce bias and keep patients safe.
5. Required regulatory studies and the data collected to enable follow-on studies.

## AGENDA

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### Clinical Development Introduction

- Drug development milestones
- Clinical research and clinical studies
- Streamlining development in evidence-based medicine, translational medicine, and patient centric trials

### Conducting Clinical Trials

- Inclusion and exclusion criteria
- Ethics committees and institutional review boards
- Clinical trial data management and reporting

### Clinical Trials: Basic Principles

- Core principals of good clinical practices (GCP)
- Risk management in clinical trials
- Clinical trial designs



# ■ Clinical Development 201: Phase I

## OVERVIEW

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**Clinical Development 201: Phase I** explains the purpose of Phase I and the regulatory roles of the FDA, IRB, and EMA. Class highlights include how data from bioequivalence, pharmacokinetics, and pharmacodynamics studies are used to assess the success of Phase I endpoints. The last section explores how the single ascending dose and multiple ascending dose protocols help refine patient dosage schedules.

### Five Takeaways:

1. Requirements for and maintenance of an Investigational New Drug (IND) application and a Clinical Trials Application (CTA).
2. Purpose of Phase 0 and Phase I clinical trials and the regulatory agencies that oversee the trials.
3. Expectations related to clinical benefit in early clinical trials for standard development programs, and development of treatments for conditions associated with serious unmet medical needs.
4. Typical endpoints assessed in Phase I clinical trials.
5. Steps sponsors take after Phase I is completed.

## AGENDA

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### Clinical Trial Prerequisites

- Preclinical to Phase I clinical trials
- Clinical trial sequencing
- IRB, IB, IND, and CTA requirements

### Phase 0/I Study Designs and Objectives

- Phase 0 and Phase I clinical trials
- Bioequivalence studies

### Phase I Conducting the Clinical Study

- Maximum tolerated dose (MTD), single ascending dose (SAD), multiple ascending dose (MAD), pharmacokinetics, and pharmacodynamics data
- Endpoints assessed in Phase I clinical trials
- Clinical trial safety reports



# ■ Clinical Development 301: Phase II/III

## OVERVIEW

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**Clinical Development 301: Phase II/III** considers the purpose, design, and conduct of Phase II and III clinical trials. Learn the various trial design approaches, endpoint choices, statistical considerations, and special regulatory designations.

### Five Takeaways:

1. Key differences between early stage (Phase I) and late-stage (Phase II/III) clinical trials.
2. Regulatory significance of clinical endpoint, primary endpoint, secondary endpoint, and surrogate endpoint.
3. Fluency in Phase II and Phase III clinical trial nuances.
4. Basic statistical analysis completed in late-stage trials.
5. Description of specialized and expedited development cycles for rare disease, orphan drugs, and therapies for unmet medical needs.

## AGENDA

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### Phase II/III Introduction

- Transition from Phase I to Phases II and III
- Elements of a well controlled clinical trial
- Primary, secondary, and surrogate endpoints

### Phase II/III Objective and Design

- Phase II and Phase III clinical trial characteristics and endpoints
- Pivotal study, adaptive trial, basket trial, and umbrella trial
- Data safety monitoring board function

### Phase II/III Special Designations

- FDA orphan drug designations, EMA orphan drug status, and EU prime designation
- Clinical development for rare disease therapy



# ■ Clinical Development 401: Phase IV

## OVERVIEW

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**Clinical Development 401: Phase IV** surveys the ongoing post-approval clinical assessments required by regulatory agencies. Learn how drug risk management is accomplished through detecting, assessing and reporting adverse effects using real-world data.

### Five Takeaways:

1. Purpose of Phase IV studies.
2. Key limitations of premarket studies and why post-market studies are an important complement to Phase I-III studies.
3. Role of regulatory safety information reporting programs including MedWatch in US and EudraVigilance in Europe.
4. In-depth look at real-world data and real-world evidence and their impact on safety.
5. Identification of important real-world data sources.

## AGENDA

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### Post Approval Clinical Trials

- Key clinical milestones in drug development
- Phase IV clinical trials
- Limitations of Phase I-III clinical trials

### Pharmacovigilance and Post-Marketing Safety Follow-Up

- Drug safety: pharmacovigilance
- Signal detection and analysis
- Regulatory actions: post-approval risk mitigation

### Real-World Evidence

- Real-world evidence initiatives
- Real-world data supporting regulatory decision making

